



Weekly Leader Board



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

June 12, 2016

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$83,428	33
Platinum Producers (\$30,000 - \$50,000)			
Hatton, Catherine E.	Long Island Insurance Solutions	\$41,754	26
AmeriLife		\$38,642	32
Lemar, Mike	Sunshine State Agency	\$30,725	21
Gold Producers (\$10,000 - \$30,000)			
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$27,750	6
Ahlbum, Donna M.	Ahlbum Insurance Agency	\$25,799	8
Ahlbum, Tim	Health Coverage Solutions	\$19,800	3
Abadjian, Pierre	Abadjian Insurance Group	\$17,880	2
Concklin, Ron	Rosenberg-Concklin, Inc.	\$14,160	9
Borosak, William J. Jr.	Secure Financial Group, LLC	\$13,932	7
Centerstone Insurance & Financial Svcs.		\$13,475	6
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$13,421	2
Olguin, Loren A.	Olguin Insurance Agency	\$10,632	2
Clark, John W.	Senior Solutions Insurance Agency	\$10,449	7
Silver Producers (\$5,000 - \$10,000)			
Rosati, Lisa	Rosati Insurance Agency	\$9,863	2
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$9,854	1
Mednick, Scott E.	Professional Insurance Systems of Florida	\$9,358	6
Wroblewski, Robert M.	SOS Insurance Group	\$9,226	3
Shackelford, Edward L.	The Assurance Group, Inc.	\$8,976	6
Savage, Gina	Savage Insurance Agency	\$8,327	2
Catron, Edward A.	Catron Insurance Agency	\$7,966	2
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$7,389	3
Abbatiello, Vincent	Mainstay Retirement Solutions	\$7,332	2
Schwartz, Richard S.	Insurance Center of S. Florida	\$6,852	3
Sakharoff, Richard D.	Security Benefits Group, Inc.	\$6,612	1
Green, Laurie A.	Green Insurance Agency	\$6,516	1
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$6,252	2
Carran, John S.	Carran Insurance Agency	\$6,122	2
Professional Group Plans, Inc.		\$5,851	3
Senior Insurance Marketing, Inc.		\$5,804	3
American Eagle Consultants, Inc.		\$5,699	3
Wiedersum, Bryan F.	Wiedersum Insurance Agency	\$5,472	1
Williams, Gilbert S.	Williams Insurance Agency	\$5,435	1
Enns, Henry	Enns Insurance Agency	\$5,315	2
Barta, Devin M.	Barta Insurance Agency	\$5,172	3
Valery, Albert L.	Valery Insurance Agency	\$5,112	1



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Bronze Producers (\$2,500 - \$5,000)

Cholak, Paul M.	Cholak Insurance Agency	\$4,835	1
Sweeney, James A.	American Senior Benefits	\$4,740	3
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$4,694	3
Hirsch, Susan J.	Hirsch Insurance Agency	\$4,559	3
Alan, Stuart	Senior Care Insurance Center	\$4,524	2
Futurity First Insurance Group, Inc.		\$4,332	2
Collins, Robert D.	Collins Insurance Agency	\$4,248	1
Rubin, Jacob	Rubin Insurance Agency	\$3,933	1
Ahmed, Nur N.	Ahmed Insurance Agency	\$3,768	1
Amabrokus, Inc.		\$3,768	1
Luss, Kevin A.	Luss Insurance Agency	\$3,768	1
Rosen, Paul J.	Paul J. Rosen Financial Services, Inc.	\$3,768	1
Semryck, Steven I.	Semryck Insurance Agency	\$3,713	1
Edward Martin & Co.		\$3,708	1
Mature American Healthcare		\$3,708	1
Nordstrom, Timothy W.	Nordstrom Insurance Agency	\$3,683	1
Gress, Ronald	United Specialty Associates Corp.	\$3,566	1
Hoyek, Pete N.	Hoyek Insurance Agency	\$3,564	1
Atwood, Susan E.	Atwood & Associates Insurance Agency	\$3,540	1
Roper, Charles W.	Roper Insurance Agency	\$3,431	1
James M. Gray, Inc.		\$3,420	1
Landis, Mark S.	Metro Insurance & Financial Services	\$3,408	2
Katlin, Andrew	Katlin Insurance Agency	\$3,355	1
Jacobson, Sandy A.	Jacobson Insurance Agency	\$3,335	2
Crevello, Paul F.	Crevello Insurance Agency	\$3,275	1
Cancio, Maria	Cancio Insurance Agency	\$3,107	1
Chacon, Cesar	The Insurance Hub	\$3,008	2
Shavere, Ray A.	Shavere Insurance Agency	\$2,940	1
Bowes, Barbara N.	Bowes Insurance Agency	\$2,844	1
Burke, April L.	Burke Insurance Agency	\$2,844	1
Cohen, Sheila G.	Cohen Insurance Agency	\$2,844	1
Fatseas, Stefan J.	Fatseas Insurance Agency	\$2,844	1
Greenhill, Richard A.	Greenhill Insurance Agency	\$2,844	1
Mann, Harvey S.	Mann Insurance Agency	\$2,844	1
Sklar, Susan T.	Sklar Insurance Agency	\$2,844	1
Wardell, Ronald P.	Wardell Insurance Agency	\$2,844	1
Dworkin, Earl D.	Dworkin Insurance Agency	\$2,711	1
KAFL, Inc.		\$2,704	1
Paynter, Keith L.	Paynter Insurance Agency	\$2,676	1
Ehrlich, Carl F.	Ehrlich Insurance Agency	\$2,675	1
Chernoff, Michael D.	Chernoff Insurance Agency	\$2,561	1



Writing Agents

FOR THE WEEK ENDING

Combined Health/Life

June 12, 2016

Diamond Producers (\$20,000 & Above)

Platinum Producers (\$15,000 - \$20,000)

Juzwa, Michael	\$15,552
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Gold Producers (\$10,000 - \$15,000)

Ahlbum, Tim	\$13,344	Hargis, Mark D.	\$10,272
Sheldon, Paul, CLU,ChFC	\$13,067	Stevens, Ray	\$10,102
Stevens, Jason	\$10,402		

Silver Producers (\$5,000 - \$10,000)

Zum Tobel, Marc G.	\$9,854	Lucas, Richard	\$6,060
Sachs, Kerry	\$7,416	Kraus, Bernard	\$5,776
Bahlkow, Valerie J.	\$7,128	Hatton, Catherine E.	\$5,700
Borenstein, Jadzia	\$7,092	Clopton, Ramon	\$5,568
Dega, Brigett L.	\$6,755	Wiedersum, Bryan F.	\$5,472
Graham, Christopher N., CLU	\$6,695	Williams, Gilbert S.	\$5,435
Sakharoff, Richard D.	\$6,612	Savage, Gina	\$5,220
Green, Laurie A.	\$6,516	MacDonald, Stewart A.	\$5,160
Bloomer, Joe K.	\$6,504	Valery, Albert L.	\$5,112
Gratzon, Peter	\$6,372		

Bronze Producers (\$2,500 - \$5,000)

Cholak, Paul M.	\$4,835	Spink, Chad D.	\$3,420
Abbatiello, Vincent	\$4,656	Holzman, Robert	\$3,396
Terminiello, Christine	\$4,524	Glickman, Abraham	\$3,355
Lawrence, Kevin	\$4,508	Franco, Salvador	\$3,276
Catron, Edward A.	\$4,500	Jaffe, Joseph A.	\$3,276
McElroy, Douglas H.	\$4,248	Kahn, Peter S.	\$3,276
Shaw, Martin L. III	\$4,187	Lebowitz, Harry B.	\$3,276
Rubin, Jacob	\$3,933	Rabinowitz, Arnold	\$3,276
Valdes, Jorge A.	\$3,887	Saylor, Dexter R.	\$3,276
Cooper, Peter B.	\$3,768	Crevello, Paul F.	\$3,275
Friedman, Michael D.	\$3,768	Simpkins, Mark A.	\$3,266
Kramer, Steven	\$3,768	Sam, Catherine M.	\$3,191
Rosen, Paul J.	\$3,768	Gilbert, Brian	\$3,180
Simpson, Denise S.	\$3,768	Rosati, Lisa	\$3,108
Howard, Robert S.	\$3,719	Stern, Mindy S.	\$3,108
Semryck, Steven I.	\$3,713	Benaim, Eduardo	\$3,107
Zucker, Edward	\$3,708	Aronowitz, Donald J.	\$3,096
Nordstrom, Timothy W.	\$3,683	Schwartz, Richard S.	\$3,096
Kempler, Gary S.	\$3,576	Wotring, Richard E.	\$2,976
Kovarsky, Nathan S.	\$3,566	Taylor, James	\$2,964
Hoyek, Pete N.	\$3,564	Kim, Keith	\$2,951
Atwood, Susan E.	\$3,540	Shavere, Ray A.	\$2,940
Chard, Dani L.	\$3,515	Sperling, Philip S.	\$2,927
Schrupp, Billy L.	\$3,466	Jacobson, Sandy A.	\$2,891
Roper, Charles W.	\$3,431	Miller, Phyllis D.	\$2,856



Writing Agents

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Rubin, Edward B.	\$2,846	Strulowitz, Larry	\$2,844
Bowes, Barbara N.	\$2,844	Warren, Gary A.	\$2,844
Cohen, Sheila G.	\$2,844	Dworkin, Earl D.	\$2,711
Colpitts, Walter W.	\$2,844	Modell, Howard M.	\$2,704
Dudek, Andrew C.	\$2,844	Tolbert, Eric	\$2,700
Gintel, Jay R.	\$2,844	Brown, Matthew	\$2,685
Greenhill, Richard A.	\$2,844	Paynter, Keith L.	\$2,676
Hanes, Darlene M.	\$2,844	Potts, Krista L.	\$2,676
Mangini, Nicholas L.	\$2,844	Ehrlich, Carl F.	\$2,675
McDowell, Frederick J.	\$2,844	Quigg, Thomas L.	\$2,675
Minervini, Debra A.	\$2,844	Brown, Dorrette	\$2,616
Pangborn, Theresa M.	\$2,844	Scott, James R.	\$2,592
Sklar, Susan T.	\$2,844	Vertich, Mark	\$2,563
Strohm, Mark C.	\$2,844	Chernoff, Michael D.	\$2,561